

# Kaibo Zhang

+1 (438)8650693 | kb.zh@outlook.com | 1188 Saint Antoine O H3C1B4 | [LinkedIn](#) | [Personal Website](#) | [GitHub](#)

## EDUCATION

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### MCGILL UNIVERSITY

Montreal, Canada

*B.Com. in Business Analytics, Desautels Faculty of Management*

Aug. 2022 – May 2025 (Expected)

- *Minor in Statistics, Department of Mathematics and Statistics*

GPA: **3.96/4**

- Coursework: ETL Workflow, Data Mining, Optimization, Data Structure, Machine Learning, Statistical Modelling, Simulation, Time Series Forecasting, Linear Algebra, Multivariate Calculus, Probability, etc.

- Scholarships and Awards: Dean's Honour List – McGill (top 10%), Accenture Prize in Management (\$1,590)

## PROFESSIONAL EXPERIENCE

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### Research Assistant at Professor Kyunghee Lee's Lab

Montreal, Canada

*ML/DL Model for Patent and Tech Company in the U.S.*

Jan. 2024 – Now

- Constructed a Regression model based on patent data and the corresponding vector space from the extracted coefficients to realize mapping firms' relative spatial relationships for comparison analysis.
- Collected patents and tech companies' data to create Entity Embedding and built a vector database and 2 ETL pipelines for data preparation and model building.
- Coded pre-processing Python scripts for data cleaning and joining individual patent dataframes, aggregating company names as unique IDs and storing patent-holding information in dictionaries.
- Collaborated with Professor Lee to research and design novel validation methods, boosting the efficiency and effectiveness of the resulting vector space.

### Machine Learning and AI Experimental Lab Intern

Shenzhen, China

*Bosera Asset Management Co. Limited*

May. 2024 – Aug. 2024

- Designed and implemented relational database and APIs with SQLAlchemy and FastAPI to facilitate efficient LLM data retrieval, achieving 85% critical information retrieval accuracy and outperforming sample responses.
- Researched and enhanced Retrieval Augmented Generation performance with Landmark Embedding and tree-organized Natural Language Retrieval workflow, improving semantic and answering accuracy by 45%.
- Integrated K-Means algorithms into Multi-Agent workflow using Python to extract and group performance metrics from research reports to compare companies' performance in different time horizons with LLM.
- Collaborated with 4 senior Data and AI Engineers in drafting AI and Agent Engineering Cookbook and leading 12 peers for task arrangements and progress communications.

### Data Analyst Intern

Remote

*VariFlight Technology Ltd*

Sept. 2023 – Dec. 2023

- Utilized Mixed-Integer Optimization and sensitivity analysis on resource constraints to discover revenue management insights for airlines and airports, projecting a 2-4% expected increase in simulated profit.
- Designed 3 MySQL relational databases and built 4 ETL pipelines with Python to load API data into databases for model training and deployment, extracting, managing, and cleaning data for weekly report publications.
- Implemented interactive features for 2 existing visualization dashboards with Power BI and Python, simplifying graphs and enhancing readability.

### Data Analyst Intern at Online Ride-hailing Area (Urban Central Platform)

Tianjin, China

*Beijing DiDi Infinity Technology and Development Co.*

May. 2023 – Aug. 2023

- Built data automatic processing models that execute SQL queries to update datasets from source data at preset times, resulting in a 30% increase in efficiency.
- Cleaned 5 datasets with SQL and built data visualization and Regression models with Excel for online ride-hailing operational needs, unifying data formats and helping to put 13% of stale data into use.
- Led and delegated tasks for colleagues to call online ride-hailing to collect first-hand data manually and used hypothesis testing for measuring price-related market standings with competing brands.

## PROJECTS & COURSEWORK

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### Bridging Emotions and LLMs: From Random Forest to BERT in Emotion Classification

[GitHub](#)

*Sentiment Classification | RF | Naïve Bayes | LLM Fine-Tuning*

- Fine-tuned BERT and GBT2 models with Transformers for 28 class emotion classifications on GoEmotions, achieving a test accuracy of 63.03% and 59.59%, respectively.
- Conducted in-depth attention mechanism analysis of BERT, visualizing token-level importance and identifying model limitations in handling conflicting sentiments within texts.

- Trained a Random Forest model as the baseline and implemented Multinomial Naïve Bayes from scratch with Python, achieving a test accuracy of 44.49% with optimized hyperparameters on the validation set.

### **Exploring Neural Network Architecture Choices on OrganAMNIST Images**

[GitHub](#)

*Image Classification | MLP | CNN | Pre-Trained Model Tuning*

- Fine-tuned ResNet101 and ViT models with PyTorch to compare convergence and accuracy performance with the self-designed CNN model.
- Implemented and designed a CNN with two convolutional layers and one dense layer with PyTorch, achieving a test accuracy of 89%.
- Implemented MLP with Python from scratch and explored the impact of architectural decisions on neural networks, achieving 75.75% accuracy despite the algorithm's disadvantages in image classification.

### **Traffic Prediction and Optimization of Bike-sharing System in New York City**

[GitHub](#)

*Time Series | Bayes Rules | Network Analysis | K-Means | Regression | Optimization*

- Developed a Regression model to analyze bike-sharing demand dynamics, building on prior HKUST research.
- Utilized the Adjacency Matrix to capture relationships between individual stations and applied a K-Means model to group stations into 3 clusters to enhance result generalizability.
- Conducted Time Series forecasting using Conditional Probabilities to predict people's bike travel habits.
- Implemented a Linear Programming model to optimize resource allocation for the bike-sharing system in NYC.

### **LinkedIn Database Replication Design**

[GitHub](#)

*Relational Database Design | DDL | DML | MySQL*

- Conducted a comprehensive analysis and replicated databases and 85% of its original functionalities.
- Developed conceptual, relational, and physical database models using a top-down approach with MySQL.
- Crafted 20 advanced SQL queries to demonstrate the database's capability to support complex user operations.

### **Social Speculation for Harnessing Reddit to Forecast Bitcoin Fluctuations**

[GitHub](#)

*ETL | API | NLP | MLP*

- Built two ETL workflows with Python using Alpha Vantage and Reddit APIs to gather and store relevant data.
- Transformed textual comment data into sentiment and subjectivity scores with TextBlob for deeper analysis.
- Trained an MLP model using Pytorch to predict Bitcoin close price, improving baseline MSE by 22.62%.

### **Regression Analysis on the Factors Affecting the Monthly Spending of Desautels Students**

[GitHub](#)

*Data Collection | Exploratory Analysis | Multiple Regression*

- Conducted a statistical analysis to identify factors influencing students' monthly spending.
- Collected more than 300 records of first-hand data using a self-administered questionnaire on Qualtrics.
- Performed data preprocessing, exploratory analysis, hypothesis testing, and multiple regression with Excel and concluded that dine-out, groceries, and subscriptions were the significant factors influencing monthly spending.

## **LEADERSHIP & EXTRACURRICULAR**

### **Teaching Assistant**

Montreal, Canada

*MGCR 271 Business Statistics &. MGSC 404 Founds of Decision Analytics*

Aug. 2023 – Now

- Prepared sample final exam solution explanations, helping students apply different probability distribution models under the right context.
- Held tutorials, and designed and graded assignments and exams, innovating an intuitive way to explain the Z-score notion by making analogies with the unit transformation between meters and centimeters.
- Streamlined communication between students and the professor with an online forum, efficiently managed inquiries, and resolved issues, saving supervisors significant time and effort in administrative tasks.

### **VP of Finance**

Montreal, Canada

*McGill Data Network*

May. 2023 – Now

- Spearheaded the development and management of the club's annual budget, ensuring financial sustainability and responsible allocation of resources for cost-saving and expenditure optimization.
- Maintained accurate financial records and facilitated data-driven decision-making for projects and activities.
- Collaborated with McGill professors and professionals from BNP and EY to hold panel discussions and other interactive workshops on analytics techniques to connect the student body with the analytics industry.

## **SKILLS&ACTIVITIES**

- Technical Skills: MySQL, Neo4j, R, Python (Pandas, Sktlearn, Requests, Matplotlib, etc.), Minitab, Git, Slurm, JavaScript, Java, HTML, CSS, Canva, Figma, Microsoft Office Suites
- Language Skills: English and Mandarin
- Interests: Photography, Guitar, Alto-saxophone, and Piano